



OLIVER T. NEUMANN

Co-Founder / Chief Commercial Officer

Hands-on tech entrepreneur, with a proven track-record in building e-businesses from vision, to funding, to operation with a deep understanding of digital products and business models.

// Scaled OptioPay from 4 to 35 employees, receiving +6 Mil. € funding

// Won enterprise clients from various industries including Eurowings, Ergo Direkt, Adidas, Amazon, Zalando, Fidor, Hypovereinsbank

// Co-founded CasinoCheck.com Ltd. (acquired by Playtech PLC 09/2014)

// Incubated several ventures from ideation to concept to funding

SKILLS

Agile Product Management
OKR Management
P&L Ownership
Negotiation & Dealmaking
Keynote Speaker

ACADEMIA

2012 B.Sc. International Business
Maastricht University, The Netherlands

2011 Term abroad
Universidad del Pacifico, Lima, Peru

2009 Abitur / A-Levels
Friedrich-List-Schule, Kassel, Germany

TECHNOLOGY

Certified SCRUM Product Owner
Certified SCRUM Master
Axure, OmniGraffle
Confluence, Jira
SPSS, Qualtrics

PROFESSIONAL EXPERIENCE

- 12.2014 - NOW** **OptioPay GmbH (Berlin, GER)** **Co-Founder / CCO**
- OptioPay's innovative platform processes payouts from companies to their customers and employees. By offering higher-value gift cards of well-known retailers and service providers as a payout option, it increases the value, flexibility and transparency of payments.
- 07.2015 - NOW** **Global Payment Processing AG (Berlin, GER)** **Chairman**
- The GPP AG is a subsidiary of OptioPay GmbH offering hosting and emailing services exclusively to OptioPay clients.
- 12.2012 - 07.2014** **CasinoCheck.com Ltd. acquired by Playtech PLC (Gibraltar)** **Co-Founder**
- CasinoCheck.com was an online affiliate that we built on Etruvian's proprietary content management system. It was offered in three languages and featured more than 70,000 words of strategy content. CasinoCheck.com was acquired by Playtech PLC in August 2013.
- 08.2012 - 08.2013** **Etruvian Ltd. (Gibraltar)** **Intrapreneur**
- Etruvian Ltd. holds (or previously held) multiple business verticals (online gaming, financial trading, health / wellness) with 250+ full-time employees, 600+ freelancers, and EBITDA of approximately \$30m per year.

INTERNSHIPS

08.2011 - 03.2012	Dr. Ing. h. c. F. Porsche AG (Stuttgart, GER)	International After Sales Concepts
07.2010 - 08.2010	Gruner+Jahr Digital Media Sales GmbH (Hamburg, GER)	Ad Management & Sales
06.2010	Wunderman GmbH (Hamburg, GER)	Key Account Management

UNIVERSITY PROJECTS & AWARDS

2010	Winner of the 2010 Maastricht University Student Award	
2009 - 2011	Maaslife.nl GbR (Düsseldorf, GER)	Founder & CEO
	Masslife.nl was a student event platform for international students in Maastricht. The website allowed local businesses and advertisers to connect with students. I lead the product from the idea, to development to operations. During these years the most frequented student website in Maastricht.	

LANGUAGES

German	Native proficiency
English	Bilingual proficiency
Spanish	Limited working proficiency
Polish	Limited working proficiency

INTERESTS

Traveling is my passion, I enjoy being on the road. Good food is crucial. I am very much into sports, going to the gym and playing football are part of my work-life balance. Architecture, typography and product design excite me.